

# CORPORATE REFORM

Seeing what's real, not just reflections...

## AI Readiness and Enablement



Release

*Growth & Delivery Partner*

November 2025

 **Dallow** *AI Enablement Partner*

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# CORPORATE REFORM

## Acknowledgement

I'd like to begin by acknowledging the Traditional Owners of the land on which we live and work. I would also like to pay my respects to Elders past, present and emerging.

In Aboriginal and Torres Strait Islander cultures, the meaning of Country is more than just ownership or connection to land, as Professor Mick Dodson explains:

*“When we talk about traditional ‘Country’...we mean something beyond the dictionary definition of the word. For Aboriginal Australians...we might mean homeland, or tribal or clan area and we might mean more than just a place on the map. For us, Country is a word for all the values, places, resources, stories and cultural obligations associated with that area and its features. It describes the entirety of our ancestral domains. While they may all no longer necessarily be the title-holders to land, Aboriginal and Torres Strait Islander Australians are still connected to the Country of their ancestors and most consider themselves the custodians or caretakers of their land.”*



# CORPORATE REFORM

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# CORPORATE REFORM

## About Corporate Reform



# CORPORATE REFORM

## Overview – Who we are

CORPORATE REFORM focuses on helping organisations build capability, deliver operational efficiencies and embedding the mechanisms that enable the achievement of sustainable outcomes. CORPORATE REFORM is lead by two directors who have each over 30 years experience in business in Australia and internationally.

CORPORATE REFORM'S leadership team have worked across a broad industry spectrum which includes Aerospace & Aviation; Financial Services (Banking & Insurance); FMCG; Health; Higher Education; Infrastructure; Manufacturing; Not-for-Profit; Government (Local, State & Commonwealth); and Utilities (Power & Water).

Many of the organisations Corporate Reform has worked with over the last 20 years operate in heavily regulated environments.



# CORPORATE REFORM

## Our Expertise

### STRATEGY AND TRANSFORMATION

Our team is able to support, or design the high-level, long-term approaches and frameworks necessary to achieve an organisation's ambition and future direction; to achieve its goals, and maintain or build competitive advantage. Our team takes a human-centered, interdisciplinary approach that seeks to create desirable and sustainable changes in the organisation and its culture. They design the key elements, articulate the case for change and develop the roadmap for the change.

### SUSTAINABILITY AND GOVERNANCE

Rapid changes in business, technology and regulatory environments result in organisations continuously challenging their sustainability and governance efforts. We work with management and Boards to develop sustainable frameworks. The impacts delivered beyond simply the financial. We are also able to support the implementation of major regulatory, legislative and accounting standard changes.

### TECHNOLOGY AND DATA

Our team is able to provide support to organisations on their digital change journey. What we are able to provide is the business' voice, thus, its perspective and needs. Our team acts as the interface between the business and the technology delivery partner. We can provide an unbiased assessment of the proposed technology solution from the business' perspective.

### PROCUREMENT AND SUPPLY CHAIN

Bringing procurement and supply chain to the next frontier of purpose, partnering and performance which goes far beyond cost reduction. Corporate Reform helps clients drive and achieve value through efficiency, innovation, risk management and sustainability. This covers the end-to-end aspects of a supply chain – category management, strategic sourcing, supplier relationship management, contract lifecycle management, inventory and warehouse management and procure-to-pay.

### PROGRAM AND PORTFOLIO MANAGEMENT

Our team are all highly experienced project professionals. Our experience is biased toward asset intensive and infrastructure focused organisations. Our team is able to support projects across their lifecycle from concept, through initiation, planning and procurement through to delivery and post implementation reviews and part of the project close-out. This includes capital planning, project development, value planning and engineering, business cases, bid advisory, and project evaluations

### INFRASTRUCTURE AND ASSET MANAGEMENT

Our team is able to support throughout the infrastructure lifecycle from project business case and funding request development, procurement strategies and preferred delivery plans contract and commercial models, social and sustainability plans through to asset disposal. We are also able to support the in-life requirements through extensive procurement and supply chain experience.



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## Overview – Who are Dallow: People first. AI powered.

DALLOW focuses on helping organisation find clarity for, and through their AI journey. DALLOW's role is to turn AI from confusion into capability, then into business impact.

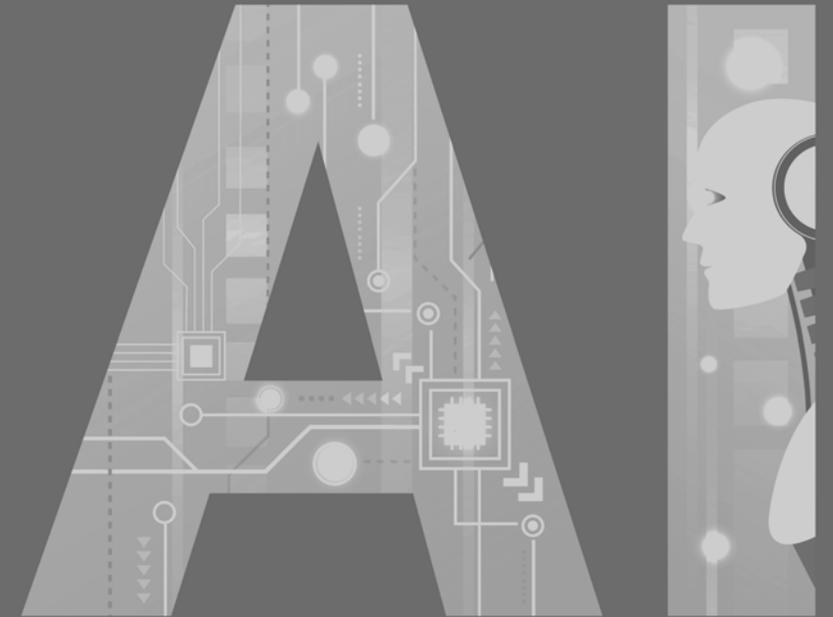
DALLOW turns your existing workforce into confident 'AI Cleaners' without technical hires, new tools, or added operational risk. We achieve this through upskilling and enabling your people from the ground up. Dallow believe that AI only delivers value when humans understand it, trust it, and use it responsibly.

Dallow focus on practical education and human-first AI systems, we help teams work smarter, reclaim time, and evolve how work gets done safely and together. To help you grow, we analyse initial usage, solve immediate blockers, and celebrate early time-saving wins. From there, we refining outputs utilising testing and training additional staff on what is working best.

### **DALLOW Empowers your people to transform your business.**

Dallow delivers AI adoption end to end through our 5 service five pillars. These are:

- Education;
- Consulting;
- Implementation;
- Enablement; and
- Recruitment.



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## Why Partnerships Matter

Corporate Reform chooses to work with strategic partners to create a joint value proposition for our clients. The partnering approach allows us to solve broader organisational issues and provide a more comprehensive and cohesive solutions and improve strategic alignment.

We leverage our Partners to build a comprehensive product offering (built from complementary services) that bridges their direct expertise and allows us to create a competitive differentiator in the market due to our integrated (and specialist) solutions approach.

Our aim is to provide seamless high-quality and simpler engagements where the combined skills and services are centrally coordinated and managed but without additional costs. We know that we can deliver more effective client outcome through partnering than through traditional consulting models.

Our partnerships are built on a shared vision, aligned goals and values, and respect to the specific expertise each partner adds to develop a collaborative ecosystem that delivers sustainable value to our clients.

A key example:

Being able to bring our business and transformation consulting experience into a technology centric engagement. We are able to understand the business issues and perspectives, and resolve any gaps, this ensures the technology implementation is more effective and efficient with a simpler client journey and better employee engagement.



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Our Public and Private sector  
experience



# CORPORATE REFORM

We have deep experience and expertise across Public and Private industry sectors



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## AI Strategy Development



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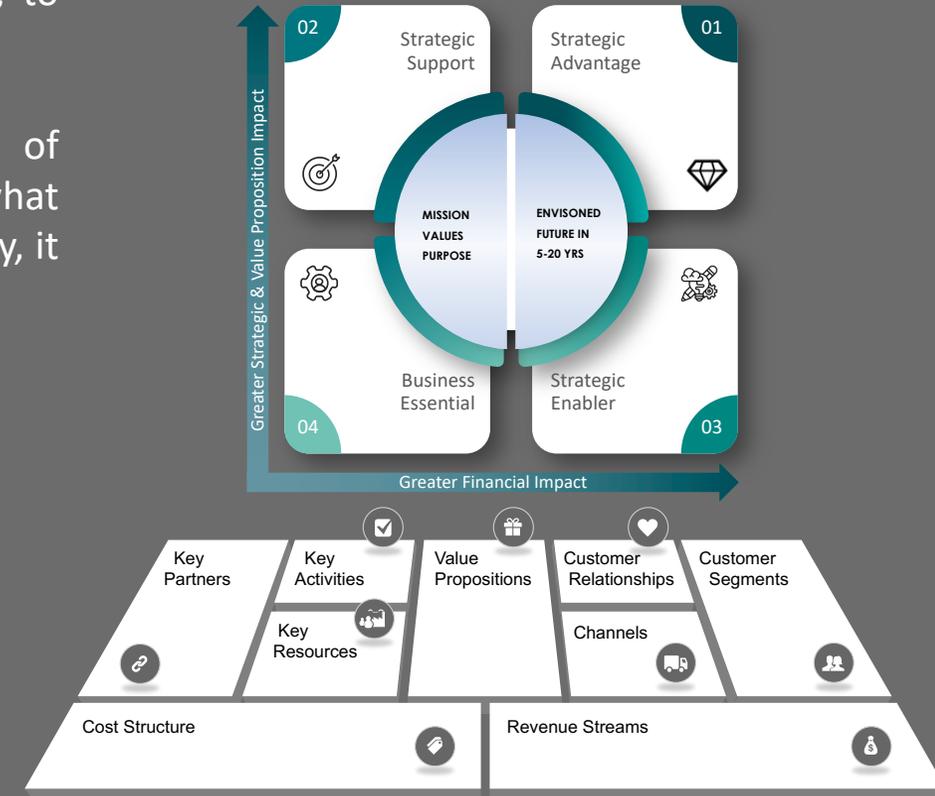
## AI and Data Strategy

Our team is able to support, or design the high-level, long-term approaches and frameworks necessary to achieve an organisation's ambition and future direction; to achieve its goals, and maintain or build competitive advantage.

It involves making key decisions about your vision, governance, the allocation of resources, the management current aspects and functions of the organisation, and what needs to be added to the organisation to achieve the required outcomes. Importantly, it is about creating value across the entire organisation and its customers.

Some of the components include:

- AI Policy
- AI Vision & Strategy
- Resource allocation
- AI Governance and Risk Management
- Strategic Frameworks
- Prioritisation/Strategic trade-offs
- Operating Model adaptation
- Business Model revisions



# CORPORATE REFORM

## AI Readiness Assessment

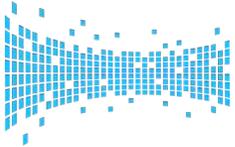


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## AI Assessment Model

AI is becoming a critical driver of efficiency, and competitive advantage as well as a support structure for innovation. Successful adoption is not just technology – it requires focused strategy, organisational alignment, and the appropriate governance and security structures.

Our team takes a human-centered, interdisciplinary approach that seeks to create desirable and sustainable changes in in the organisation and its culture. The design of the key elements, articulate the case for change and support the roadmap for change development.

Exploring	Experimenting	Operational	Systemic	Transformative
				
<p><b>At Risk or Limited Awareness:</b> No formal capability exists although specific competencies may exist through small concepts and ad-hoc projects. Limited or no governance increases risk of over-early reliance and over-hyped or adverse outcomes</p>	<p><b>Isolated Capability:</b> Capability exists; it may be present in pockets within the organisation with stand-alone tools. It may not be restricted to specific areas, or solely within the primary data domain area.</p>	<p><b>Accessible Capability:</b> Integration of the isolated capabilities with the organisation begins. AI now capable of creating value with data and process governance now established. AI now presents a positive ROI</p>	<p><b>Differentiating Capability:</b> The relationship between AI and how the AI contributes to strategy and the development and delivery of customer services and internal workflows. Governance, risk management and continuous improvement are key attributes.</p>	<p><b>Strategic Support Capability:</b> The executive explicitly utilise AI to support decision making and strategic planning processes. AI now underpins innovation, automation and refinement of the business model</p>

Readiness is the foundational stage for determining if an organisation has the prerequisites (strategy, data, skills, governance, security) to commence the AI journey, then move towards an embedded and scalable, approach that drives operating model adaptations, business model revision, and presents organisational and customer value through its integration.



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## AI Capability Maturity

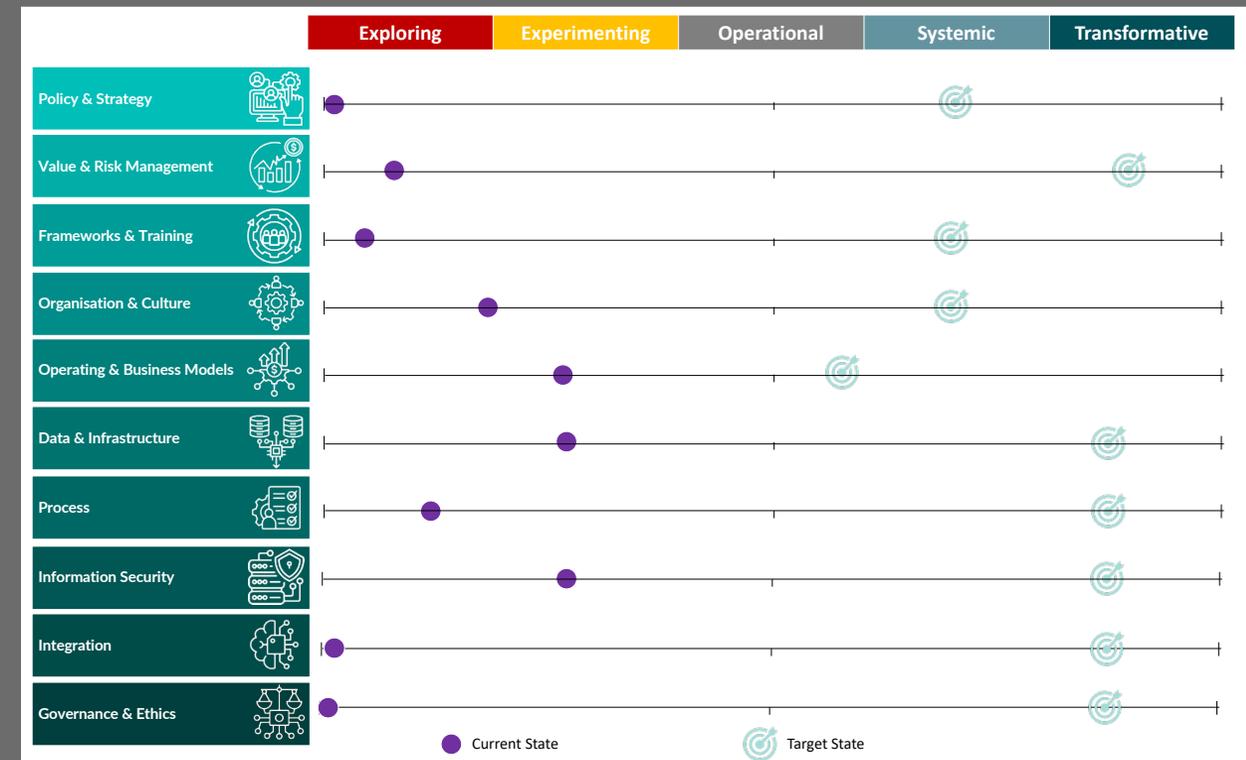
Our readiness assessments provide an unbiased perspective on organisational capability and its ability to effectively adopt AI and deploy. They provide the insights that enable moving from initial awareness, to the operationalisation of AI, then to leverage its potential transformative applications. Our approach combines multiple perspectives and attributes to identify gaps and create roadmaps for successful, scalable AI implementation.

From the outcomes of the readiness assessment, we are able to explore the potential for AI (in your organisation) through proof-of-concepts; to small-scale projects and pilots; through to scaling and embedding workflows; and facilitate the growth and maturity to where AI presents as a core capability. One that can support strategy, growth and innovation for the organisation.

Our approach ensures alignment to the organisational strategic direction and supports the integration across the value chain where wider-scale deployments are required.

### Readiness Assessment:

- **Avoids Wasted Investment:** Prevents implementing advanced approaches on ill-equipped foundations.
- **Creates Roadmaps:** Identifies gaps and prioritises actions for strategic advancement.
- **Drives Sustainable Value:** Moves beyond the hype to achieve real world, contextualised outcomes.



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## Data Governance and Management



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## Data Governance and Management

Data Governance is described as a system of decision rights and accountabilities. Its focus is information-related processes, that need to be executed according to agreed-upon models. These models describe who can take what actions with what information, and when, under what circumstances, using what methods.

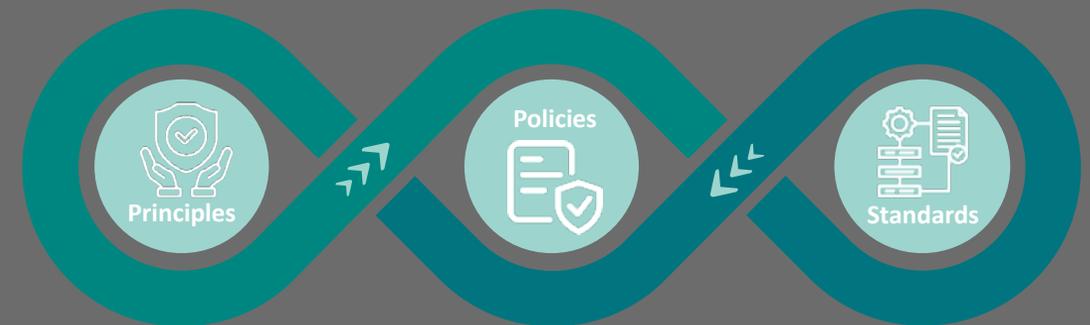
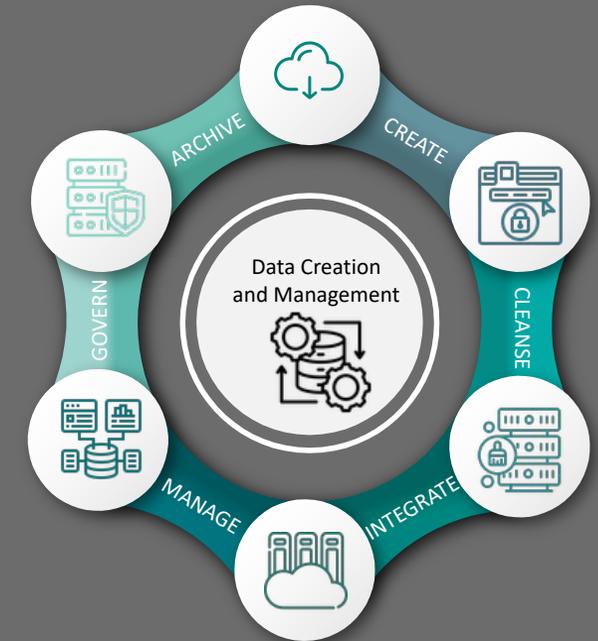
Its aim is ensuring “One Single Source of Truth” – Data quality, transparency, consistency and currency.

The Principles of Data Governance include:

- Rules & Standards
- Roles & Responsibilities
- Controls
- Risk Management
- Quality
- Infrastructure
- Training
- Communication
- Security
- Consolidation

Key to enabling effective data governance are:

- Ownership and accountability of data and its sources
- Roles and responsibilities associated with all aspects of the data
- Segregation of duties – create, change, view and review
- Active management of currency and quality



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## AI Governance and Management Risks



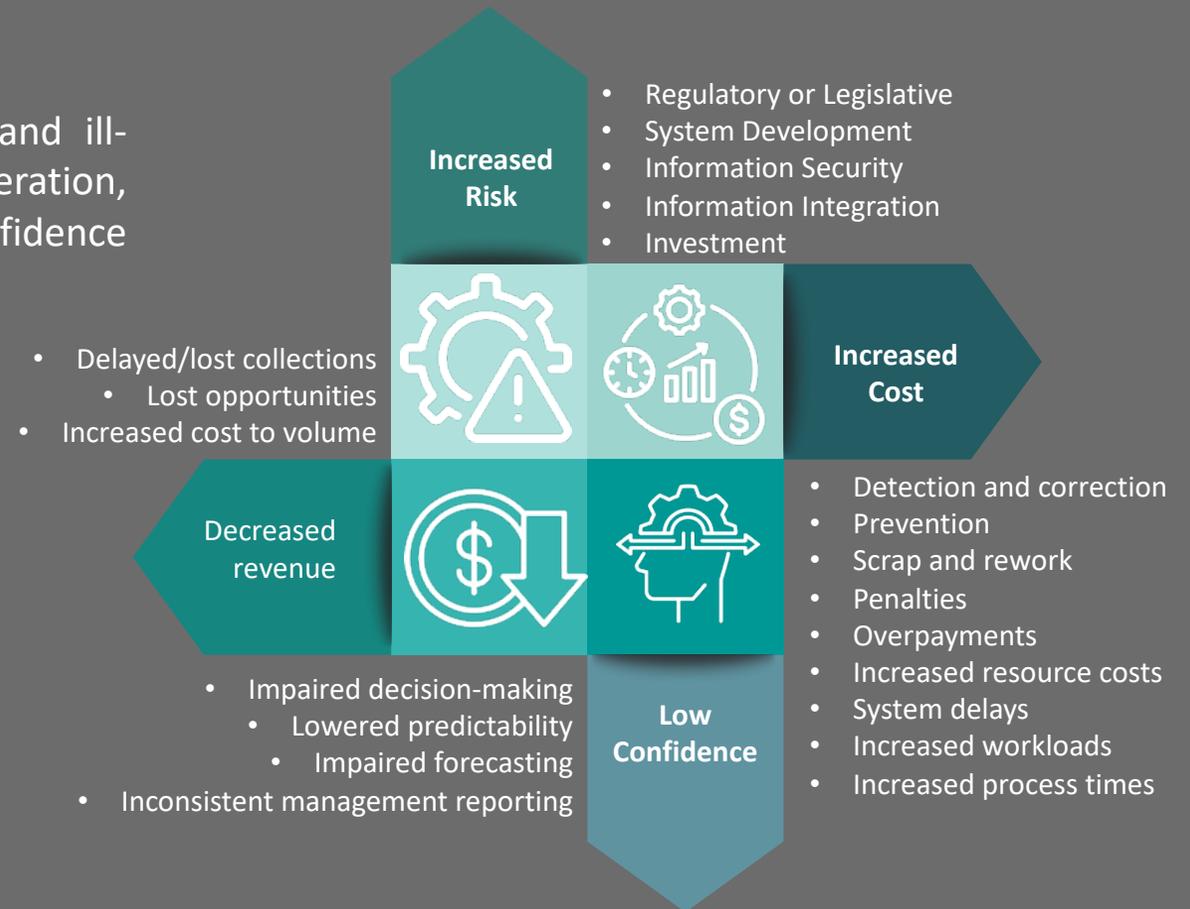
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## Operational Risks

There are inherent risks in operating with poor or flawed data and ill-understood or un-optimised processes. These risks affect revenue generation, operational capability and costs, internal and external stakeholder confidence and customer satisfaction

The management of risk is a major component of ensuring AI effectiveness, information security and organisational functionality.

The management of risk starts with data creation, entering data into the system (its lexical guidelines), and continues through the defined roles and responsibilities, the inherent controls in place, quality management and active risk management through data maintenance, audits, training and disaster management



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## Information Security

AI presents a double-edged sword for your data and your organisation.

AI can be used to improve cybersecurity through enhanced threat detection, analysis and proactive responses. On the flip-side it can also introduce new risks such as data poisoning, evasion and exposing vulnerabilities. Due to the fact that many AI instances are accessing large amounts of sensitive organisational data, privacy is paramount.

### Enhancements

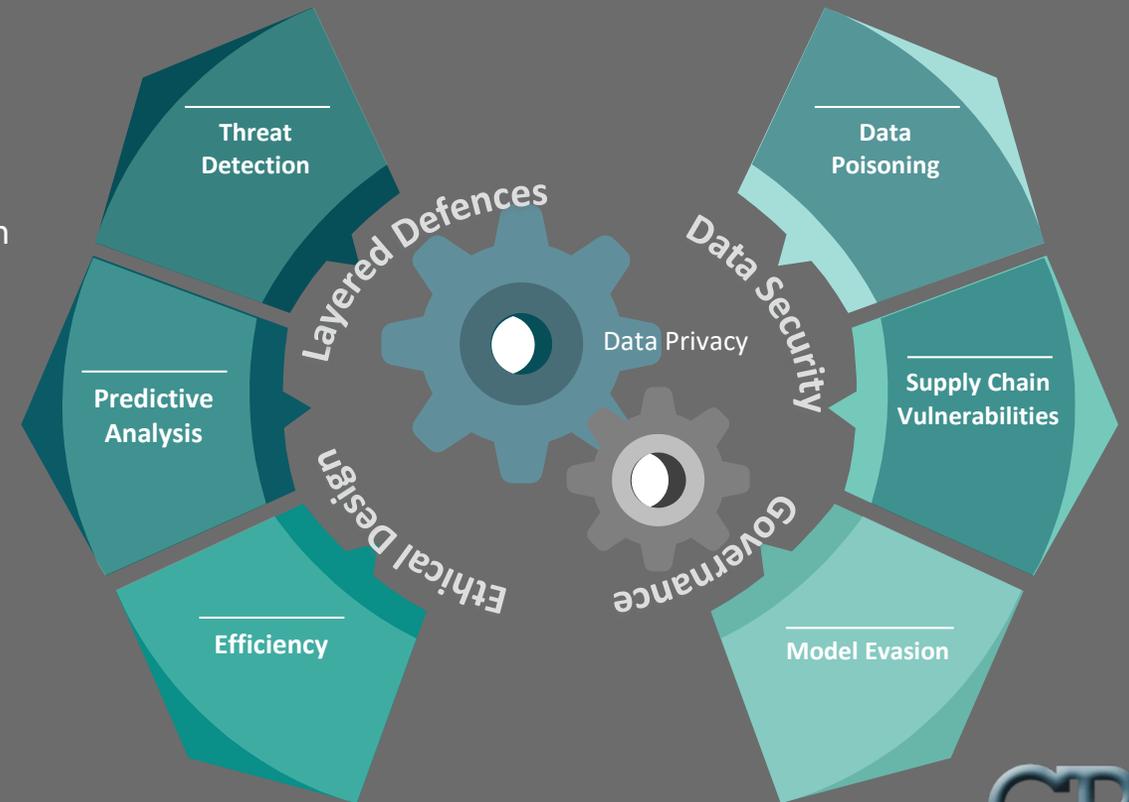
- AI can analyse traffic and user behaviours and spot potential threats
- Automated responses to threats can be deployed
- AI can identify patterns, develop predictive models and for proactive protection
- The ability to collate and summarise threats and incidents

### Risks

- Data corruption (particularly training data) impairing decision-making
- Specific inputs misclassifying threats or malicious content
- Management and protection of third-party data
- Organisational and sensitive data equates to privacy risks

### Responses

- Data, models and infrastructure need specific protections
- The AI lifecycle requires protection
- Strong controls and monitoring
- Build for security



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## Process maturity

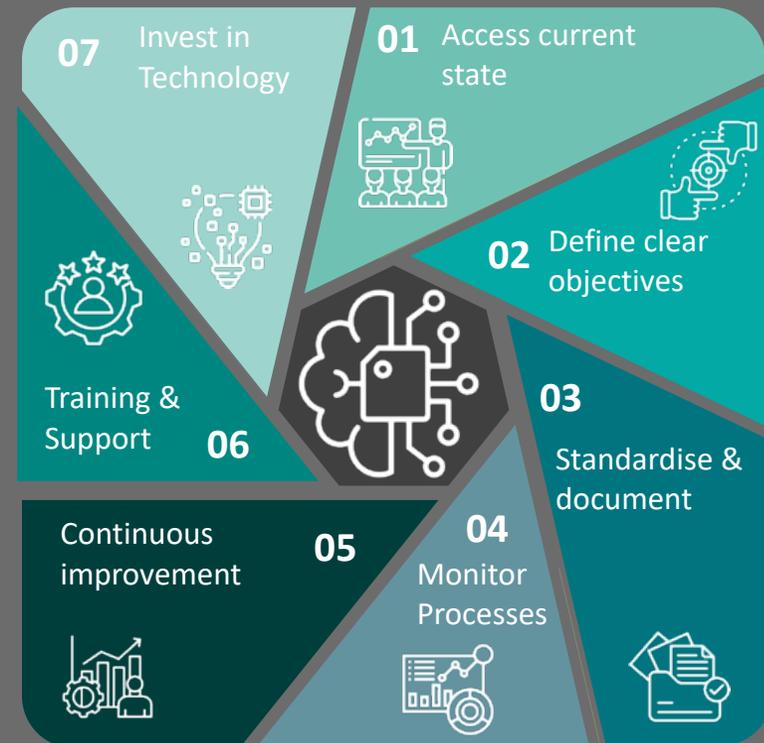
The level of sophistication, standardisation, and optimisation within an organisation's processes are critical building block for effective AI deployments. Processes must be reliable, consistent, and able to deliver value for the organisation to generate additional value from AI.

Effective and mature process manage costs, drive productivity, enhance decision-making, enable flexibility and agility, and deliver employee and customer outcomes.

From the AI perspective, mature processes:

- Provide predictable, consistent results which supports AI integration
- Provide a streamlined efficient baseline for AI to leverage
- Already have limited waste or unnecessary activities
- Will have well defined measurement systems
- Are more adaptable and allow rapid responses to market, customer, or regulatory requirements
- Simplify the employee experience

Getting ready for AI deployment requires a structured approach for building process maturity and a commitment to continuous improvement to improve and maintain them.



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## Our Partnering Approach



# CORPORATE REFORM

## Our Three-Tier partnering model

No matter the challenge, requirement or complexity our Three Tier Partnering model provides organisations maximum flexibility as well as several engagement options.

### Tier 1 – Consultancy

Major  
Infrastructure  
Projects

Technology  
Enablement

Capability  
Development

Transformation

### Tier 2 – Managed Service Provider (MSP)

Dedicated  
Outsourced  
Programs of  
Work

### Tier 3 – Project Contracting

Contracted Resources

### Tier 1 – Consultancy

- Infrastructure Projects
- Transformation Programs
- Capability Development
- Technology Enablement

### Tier 2 – MSP

- Outsource option for:
  - Minor Works Programs
  - Category Programs & Pilots
  - SRM Programs
  - Commercial Services
  - Global and Low-cost Country Sourcing
  - Dashboards and Analytics

### Tier 3 – Project Contracting

- Fixed or long-term resources
  - Projects
  - Programs
  - Internal Roles – BAU

# CORPORATE REFORM

## Our Leadership Team



# CORPORATE REFORM



MICHEAL MALLON

## DIRECTOR

Micheal leads the strategy and transformation practice. He is transformation & business improvement executive with a functional operational excellence focus. Micheal has over 30 years' experience in leadership roles within SME, corporate and public sector organisations.

Micheal's experience has encompassed: Aerospace & Defence, Utilities (Power & Water), Manufacturing, Infrastructure; Government; FMGC; Design & Construction; & Facilities Management



SHANE LAMONT

## GROWTH & DELIVERY PARTNER

Shane is part of the broader Corporate Reform team. Shane is a former CPO / Head of Supply Chain at Sydney Water and has extensive experience commercial leadership experience across multiple asset-heavy industry sectors including manufacturing, rail, petrochemical & mining.

Shane's experience has encompassed: Renewable Energy; Utilities (Power & Water); Rail; Oil & Gas; Government; Infrastructure; and Heavy Manufacturing



ROMAN PRASAD

## AI ENABLEMENT PARTNER

Roman is part of the boarder Corporate Reform team. Roman leads Dallow's AI's workforce enablement and adoption programs. He helps organisations turn AI into everyday capability and measurable business impact.

Roman brings 10 years of hands-on commercial experience, across retail, IT, construction, and energy & utilities and is supported by an engineering & platform architecture team with over 15 years scaling enterprise systems.

Roman focuses on practical AI education, clear use cases, & implementation support that teams actually adopt, with simple guardrails that keep the business safe while they continue to moving forward.



CHRIS GOULD

## DELIVERY PARTNER

Chris is part of the broader Corporate Reform team. Chris is a former Chief Commercial Officer at Sydney Water and seasoned strategy and infrastructure executive with over 20 years of experience across 25 countries, blending global insight with local expertise.

His focus spans consulting (Strategy & Transformation), utilities (Power & Water), transport (Rail & Aviation) and multiple government agencies

# CORPORATE REFORM

Seeing what's real, not just reflections...

Our Product and Services suite

# CORPORATE REFORM

## Strategy and Transformation

- Vision and mission
- Policy development
- Corporate and Functional Strategy development
- Growth and competitive strategies
- Resource allocation
- Business portfolio management
- Risk management
- Prioritisation/strategic trade-offs
- Business Models
- Transformation Design
- Business Architecture
- Capability Models and Maturity Assessment
- Operating Model Design
- Value Chain Design
- Program Development and Delivery



# CORPORATE REFORM

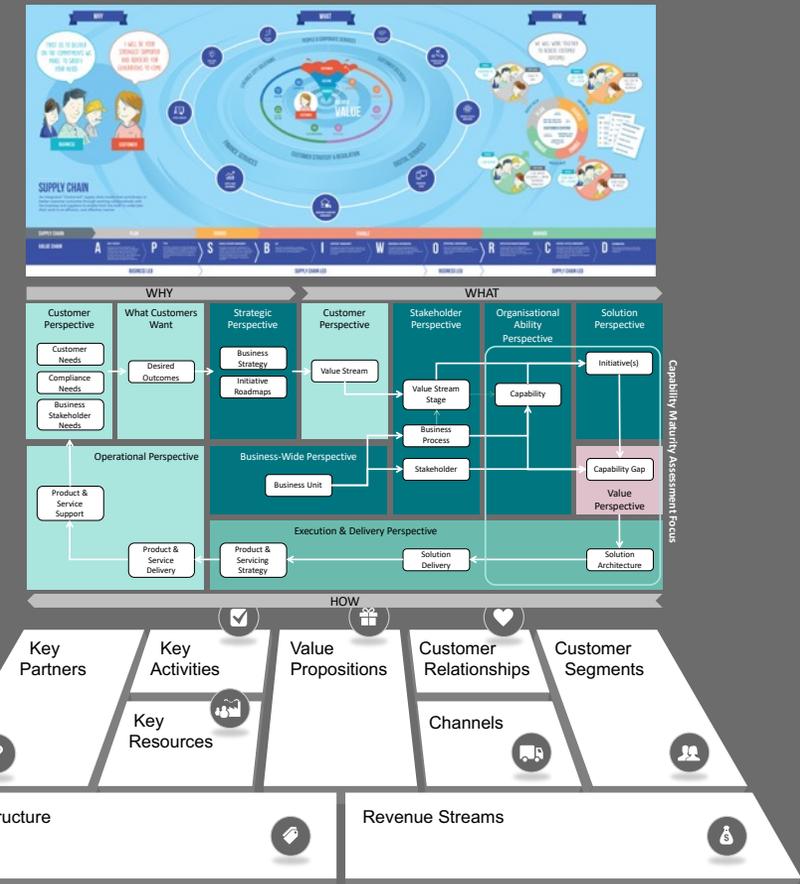
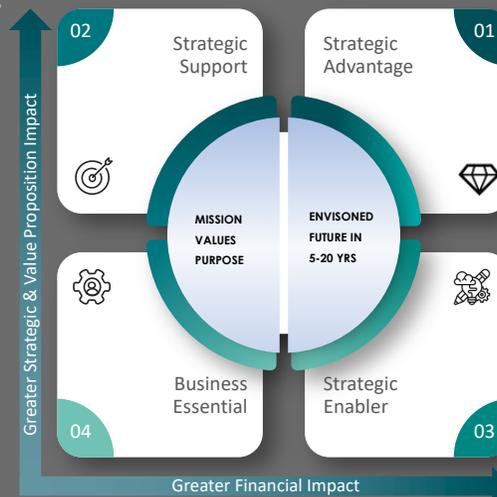
## Corporate and Business Area Strategy

Our team is able to support, or design the high-level, long-term approaches and frameworks necessary to achieve an organisation's ambition and future direction; to achieve its goals, and maintain or build competitive advantage.

It involves making key decisions about markets to enter or exit, how to allocate resources, how to manage current aspects and functions of the organisation, and what needs to be added to the organisation to achieve the required outcomes. Importantly, it is about creating value across the entire organisation.

Some of the components include:

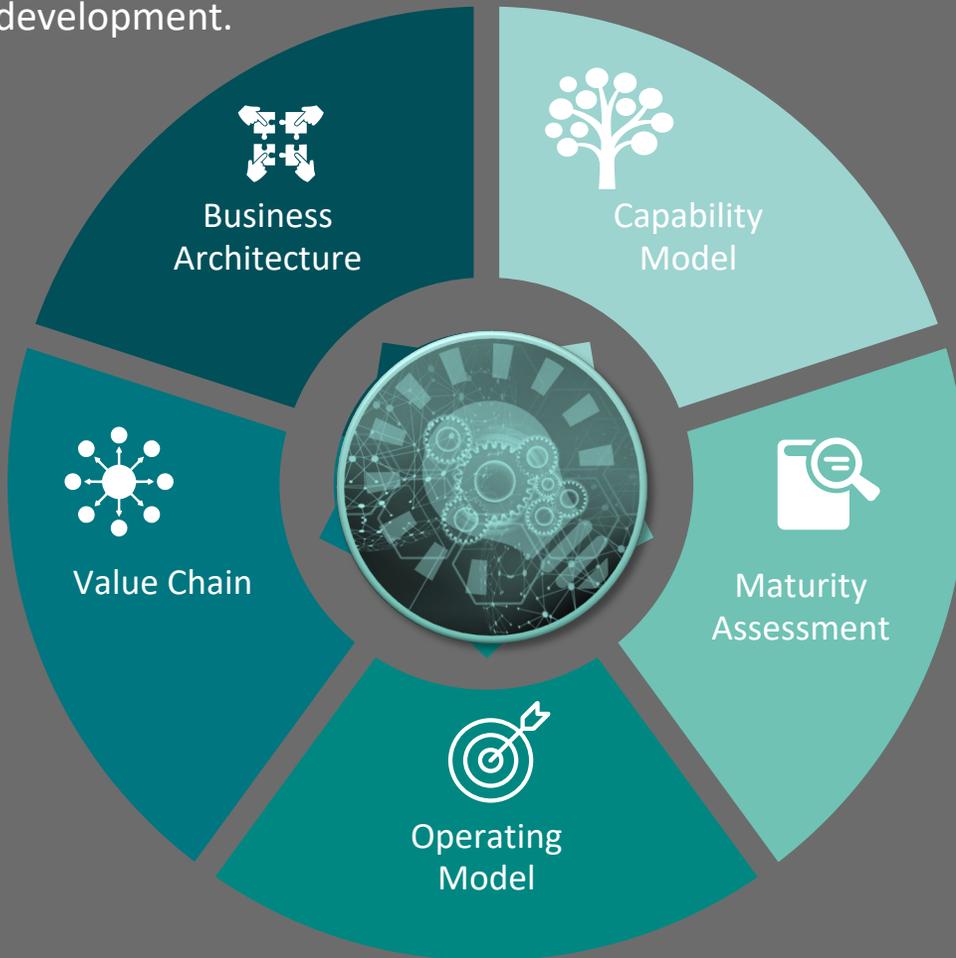
- Vision and mission
- Growth and competitive strategies
- Resource allocation
- Business portfolio management
- Risk management
- Prioritisation/strategic trade-offs
- Business Models



# CORPORATE REFORM

## Transformation Design and Capability Maturity Assessment

Our team takes a human-centered, interdisciplinary approach that seeks to create desirable and sustainable changes in in the organisation and its culture. The design of the key elements, articulate the case for change and support the roadmap for change development.



### Business Architecture

The what why and how that defines the future-state organisation.

### Capability Models

Definition of what the organisation does, and will need to do in the future to achieve its ambition.

### Maturity Assessments

The assessment of how well the organisational or functional area capabilities are enacted

### Operating Model

The higher order structure of the future-state identifying the key areas and functional elements

Customer	Customer Centre of Expertise		Residential	Business	Developer	Other/New Segments
Strategy	Market Influence & Regulatory	Direction Setting				
Planning and Infrastructure Management	Plan & Build					
Core Operations	Customer Support					
	Customer Operations Hub					
	Product and Service Delivery					
Support & Enablement	Supply Chain					
	Integrated Analytics & Insight (Digital)					
	Innovation & Improvement					
	Business Partnering / Shared Services					

### Value Chain

Definition of contextualised functional or organisational representations describing what they do

Asset Strategy	Asset Planning	Category Management	Strategic Sourcing	Supplier Relationship Management	Contract Lifecycle Management	Buy	Material Management	Warehouse & Logistics	Design & Construct	Operate & Maintain	Decommission
<i>Business led</i>		An integrated procurement & supply chain provides collaboration and the link between strategy and delivery							<i>Business led</i>		
An integrated supply chain provides insights and support to asset strategy and planning		Integrated supply chain capabilities							An integrated supply chain enables operational and business efficiencies		



# CORPORATE REFORM

## Infrastructure Procurement & Asset Lifecycle Management

- Infrastructure projects business cases
- Funding request development
- Value Engineering
- Infrastructure projects procurement and transaction services
- Asset life and performance improvement
- Infrastructure asset decommissioning and disposal services
- Asset Lifecycle Management Frameworks



# CORPORATE REFORM

## Procurement and Supply Chain's value contribution the Infrastructure lifecycle

The team has extensive experience working across the entire infrastructure asset lifecycle

### 1. Plan

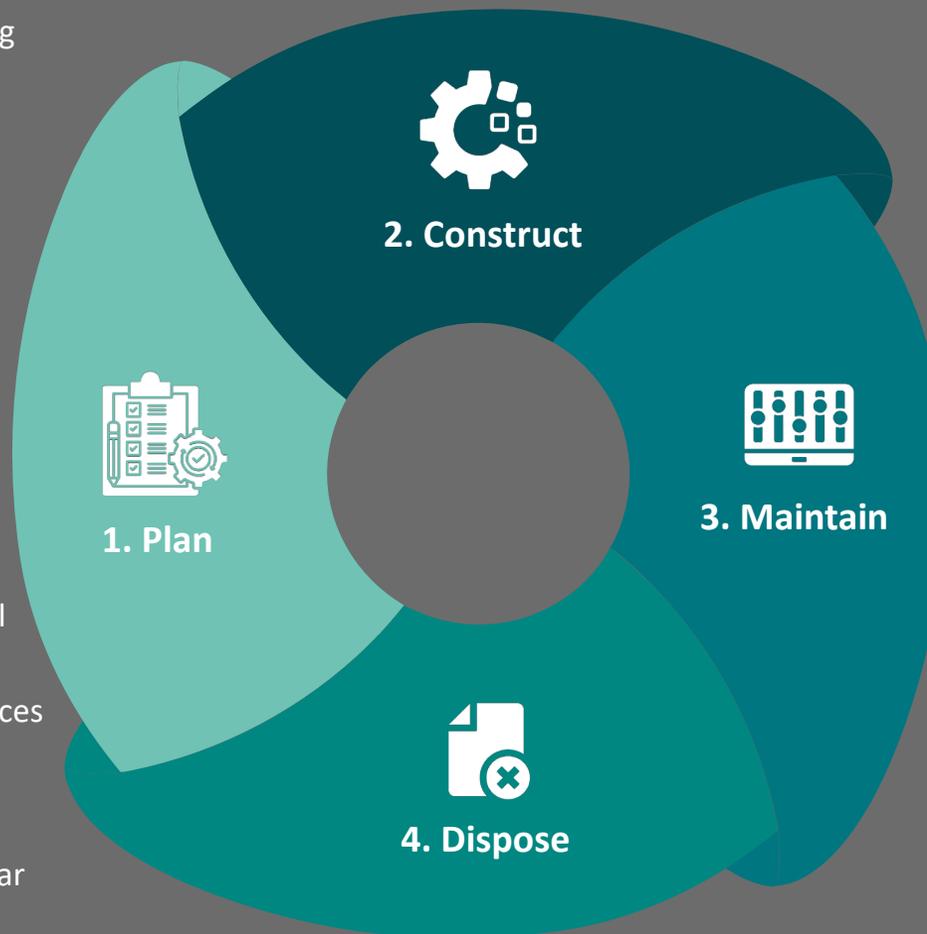
Infrastructure projects business case and funding request development, including:

- Cost Analysis and Benchmarking
- Supply Chain Market Analysis
- Social and Sustainability Opportunity Assessment
- Understand the Project Requirements
- Test and Select the preferred Infrastructure Procurement Strategy
- Develop the Infrastructure Procurement Strategy and Delivery Plan

### 4. Dispose

Infrastructure asset decommissioning & disposal services, including:

- Procurement of Asset Decommissioning Services
- Community consultation
- De-integration with wider network
- Asset Disposal Strategy that aligns with Circular Economy outcomes.



### 2. Construct

Infrastructure projects procurement and transaction services, including:

- Project Procurement Strategy.
- Preferred Delivery, Contract and Commercial Models.
- Social and Sustainability Plan
- Procurement Delivery.

### 3. Maintain

Using procurement and supply chain to improve asset life and performance

- Capital Minor Works Programs.
- Maintenance, Engineering, MRO, Property & FM, Waste Mgt, Fleet, Plant & Equipment procurement support.
- Supply Chain Operations development – Inventory and Warehouse mgt.

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## Asset Lifecycle Management

Asset lifecycle management is the strategic approach to managing physical assets throughout their entire lifespan, from initial identification and acquisition, through strategy development to management, and final disposal or replacement. The goal is to maximize an asset's value while minimizing costs, waste, and risks by using a data-driven process to make informed decisions at each stage.

### Identification and Planning :

Identifying needs, defining requirements,

### Assessment:

Selecting the right asset type, features and fit with current portfolio.

### Acquisition/Procurement:

Research, vendor selection, purchasing, financing, and initial setup.

### Asset Strategy:

The approaches developed to maximise the utility of the acquired asset throughout its operational life to maintain or improve potential returns at disposal.

### Asset Management:

Integrating the asset, training users, and running it efficiently, monitoring, and managing availability and performance.

### Disposal or Retirement:

Decommissioning, sale, or replacing the asset when it reaches the end of its identified life.



# CORPORATE REFORM

## Procurement & Supply Chain

- Procurement and Supply Chain Functional Assessments
- Procurement and Supply Chain Frameworks
- Procurement & Supply Chain and Lean Six Sigma integration
- Complex procurement strategies for projects (e.g. Infrastructure, IT, Assets, Acquisitions)
- Category Schema development
- Category Management Pilots and Benefit Identification
- Supply Chain Network Design
- Inventory Optimisation
- Master Data Management
- Probity and Compliance
- Training



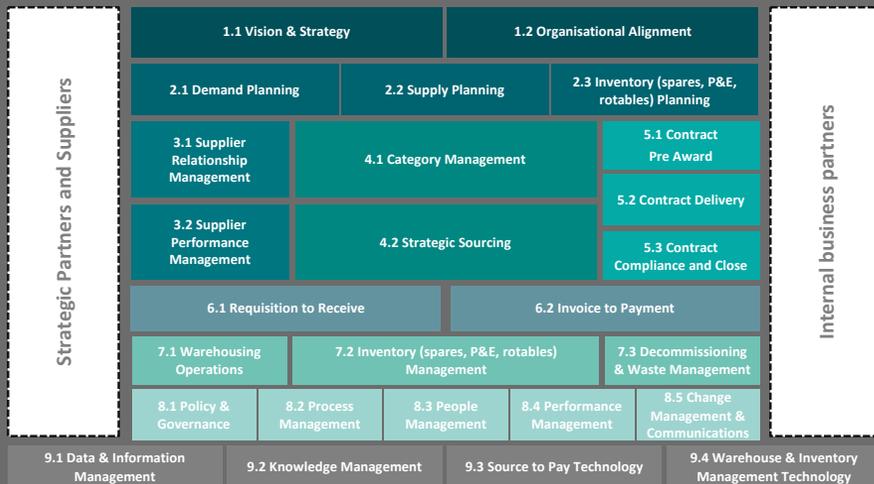
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## Procurement and Supply Chain Functional Assessments

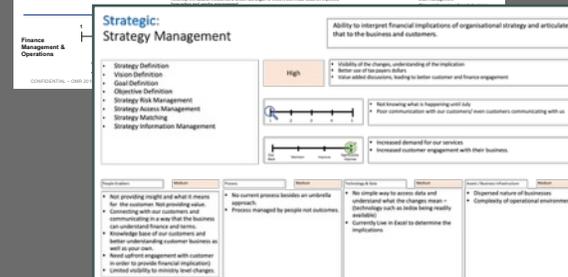
Utilising an approach consistent with our transformation and capability maturity assessments Our team focus on the functional areas of, or within procurement and supply chain. The assessments may include operating model, organisational design, capability maturity, functional maturity, the skills and competencies of the team(s), the organisational design and the level of digital enablement and utilisation.

From these assessment lenses, our team will develop recommendations, identify any benefit profile for the recommendations and design the roadmap to deliver those recommendations.

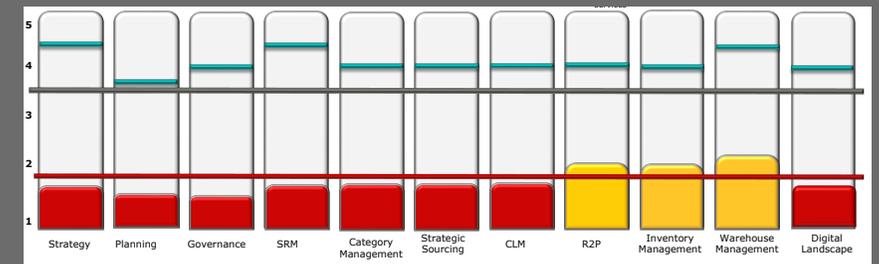
Our team is also able to support the delivery of the recommendations either through a business led, Corporate Reform supported, or a Corporate Reform led approach to manage the change. The degree of involvement is based solely on organisational preference and capacity to deliver. The delivery is also available with contextualised frameworks that provide the necessary tools, template and guides to support the future-state.



Operating Model



Capability Definition

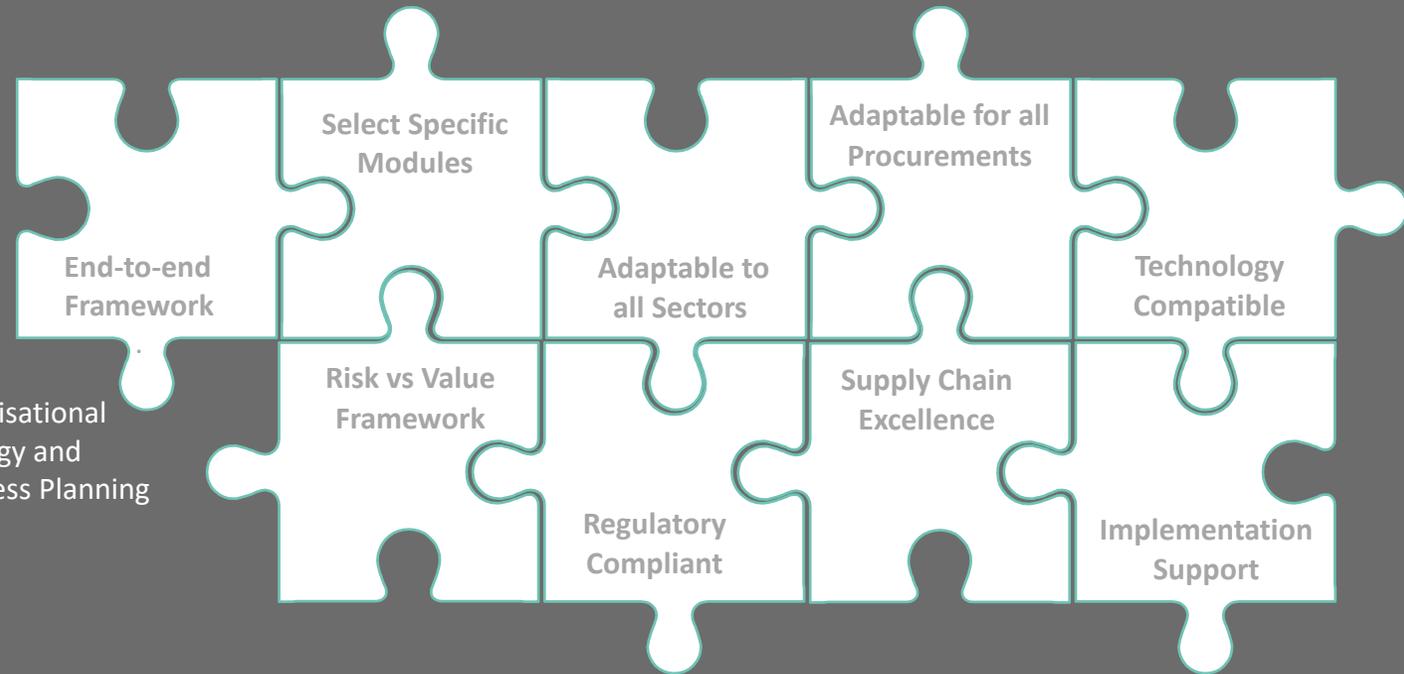


Capability Maturity Assessment

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## End to End Procurement & Supply Chain Frameworks

Our procurement and supply chain framework coordinates and integrates several capabilities to identify, capture and realise value



**End-to-end Framework**  
Adopted as an end-to-end framework to enable whole of value chain outcomes

**Select Specific Modules**  
Select specific modules to introduce new capabilities or address current capability gaps.

**Adaptable to all Sectors**  
Tailored and scaled to public and private sector, and all industries

**Adaptable for all Procurements**  
Outcome-based design for Infrastructure, Goods & Services and ICT Procurement.

**Technology Compatible**  
Framework can be solutionised and enabled in ERP and Procurement technology solutions.

**Risk vs Value Framework**  
Risk vs Value practical approach to align with project needs to ensure the right project outcome is achieved.

**Regulatory Compliant**  
For public sector clients – exceeds Government accreditation and probity requirements.

**Supply Chain Excellence**  
Inventory and Warehouse Management that can be tailored to MRO or S&OP supply chain operations.

**Implementation Support**  
Framework is available with contextualised implementation, program and change support.

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## Modern Slavery Assessment and Position Statement development



Position Statements and Supplier Questionnaires

Our team recognise that there is always a possibility of modern slavery risk in a supply chain given the diversity of regions we, and our suppliers procure from, and the wide range of products sourced. The review of publicly available information such as; Walk free – Global Slavery index, suggests the following modern-day slavery risk factors may be present in a supply chain.



Modern Slavery Risk Factors

It is more important to directly understand as accurately as possible your level 1 supply chain – where your suppliers are, and where your suppliers source their products and services – your level 2 supply chain.

In an ideal world, being able to identify information on the level 3 supply chain, the potential originator of the product or service (if applicable), can be a significant step towards combatting Modern Slavery.

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## Commercial Services

- Capital Planning
- Portfolio Management
- Project Development
- Business Cases
- Project Evaluations
- Bid Advisory Services
- Grant Management Services
  
- Initial Setup
- Franchising support services
- Dispute resolution, legal and operational support
- Due diligence
- Negotiation
- Compliance
- Financial planning
- Training



# CORPORATE REFORM

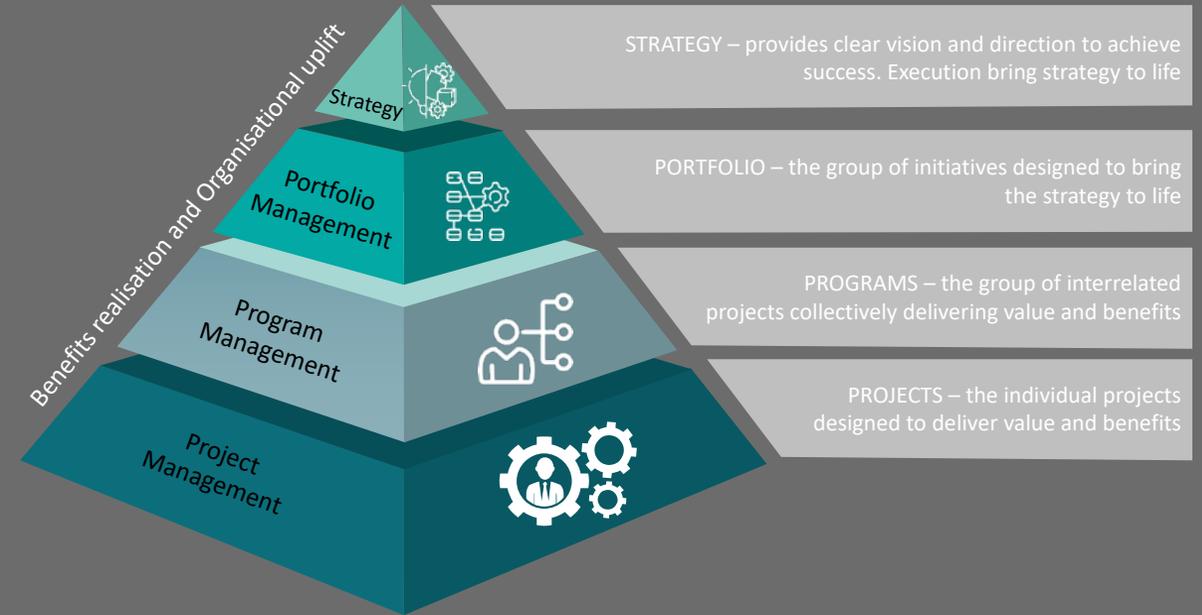
## Program and Portfolio Management

### Capital Planning and Portfolio Management

Our team utilise a framework to ensure that the identified bodies of work align with the organisational and strategic goals. This framework encompasses the evaluation of initial scopes based on key parameters, risk reduction assessments and the prioritisation of the proposed programs or projects.

Additionally, to ensure strategic alignment we can also undertake the review and development of the scope and/or specification statements, identification and management of the apportionment of resources (capital and human) at the portfolio and /or program level, establishing the performance monitoring parameters and organisational integration.

Often portfolio and program bodies of work underpin capital expenditure, our team is able to support with the development of the strategic-level business case as well as the end-to-end procurement of the proposed asset(s).



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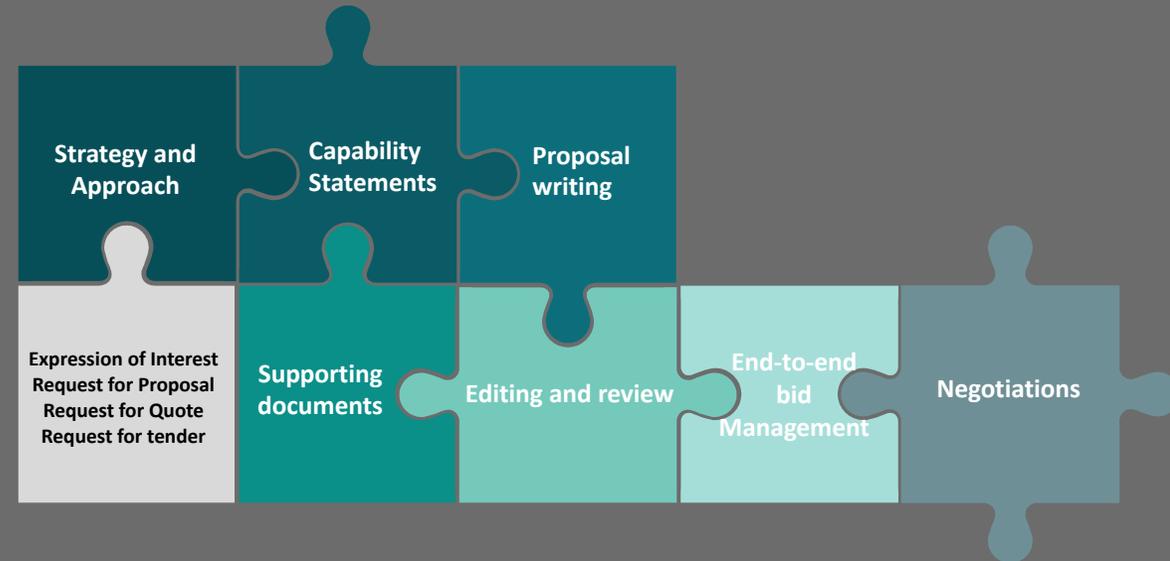
## Bid Advisory Services

Our team is able to support organisations through the response development process, from initial strategy and planning to submission and negotiations as required.

Our framework encompasses a wide range of activities, including developing the response or bid approach, analysing client needs, wants and requirements, undertaking market assessments (preliminary commodity sourcing), preparing financial models, and ensuring compliance. In essence, managing the complete bid lifecycle.

Our goal is to increase the chances of success by presenting the strongest possible proposal.

We are also able to conduct evaluation of proposals to ensure completeness, accuracy, compliance, and alignment with requirements and objectives contained in the organisation's market approach. When conducting the evaluation, we will highlight areas for remediation as we review, then, at the conclusion, prepare a comprehensive evaluation report and supporting recommendations.



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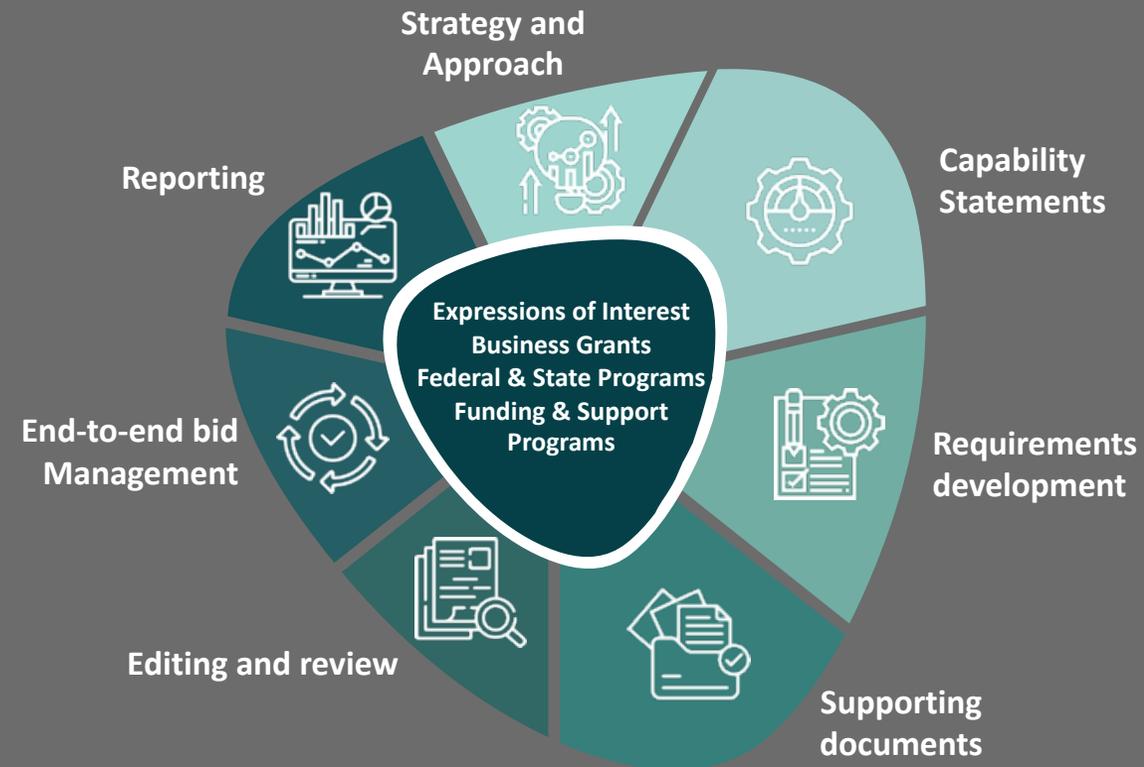
## Grant Management Services

Our team is able to support organisations through the response development process, from initial strategy and planning to submission and reporting against the grant expenditure as required.

Our framework encompasses a wide range of activities, including developing the strategic approach and/or response, analysing the grant requirements and expectations, preparing financial models, business cases, program and project plans as well as ensuring compliance. In essence, managing the complete grant lifecycle.

Our goal is to increase the chances of success by presenting the strongest possible proposal.

We are also able to conduct evaluation of grant responses to ensure completeness, accuracy, compliance, and alignment with requirements and objectives contained in the grant documentation. When conducting the evaluation, we will highlight areas for remediation as we review, then, at the conclusion, prepare a comprehensive evaluation report and supporting recommendations.



# CORPORATE REFORM

## Sustainability and Governance

- ESG Maturity Model Assessment
- Procurement and Supply Chain integration
- ESG Compliance improvement
- Corporate and procedural governance
- Legislative and regulatory governance

## Modern Slavery Assessment

- MDS Maturity Assessment
- Position Statement development
- Response Protocol development
- Modern Slavery Risk Factors
- Procurement due diligence and supply chain assurance

## Management Operating Systems

- Management Operating System Design
- Management Operating System Maturity Assessment
- Management Operating System Scope development



# CORPORATE REFORM

## ESG Maturity Assessment Services

Our team is able to support organisations through their ESG journey, particularly those at the beginning of that journey. Our primary service is the provision maturity assessments and roadmaps. These are designed to help deliver your aspirations rather than merely getting a compliance audit and report.

Our framework encompasses a wide range of activities, including developing the response to your ESG requirements and your ability to comply with standards and legislation.

Our goal is to support your journey, rather than simply telling you what you are not doing “right”. It is more important to understand ‘where you are’ so you are able to start the journey and, importantly, to develop at a pace your organisation is able to sustain, then excel.



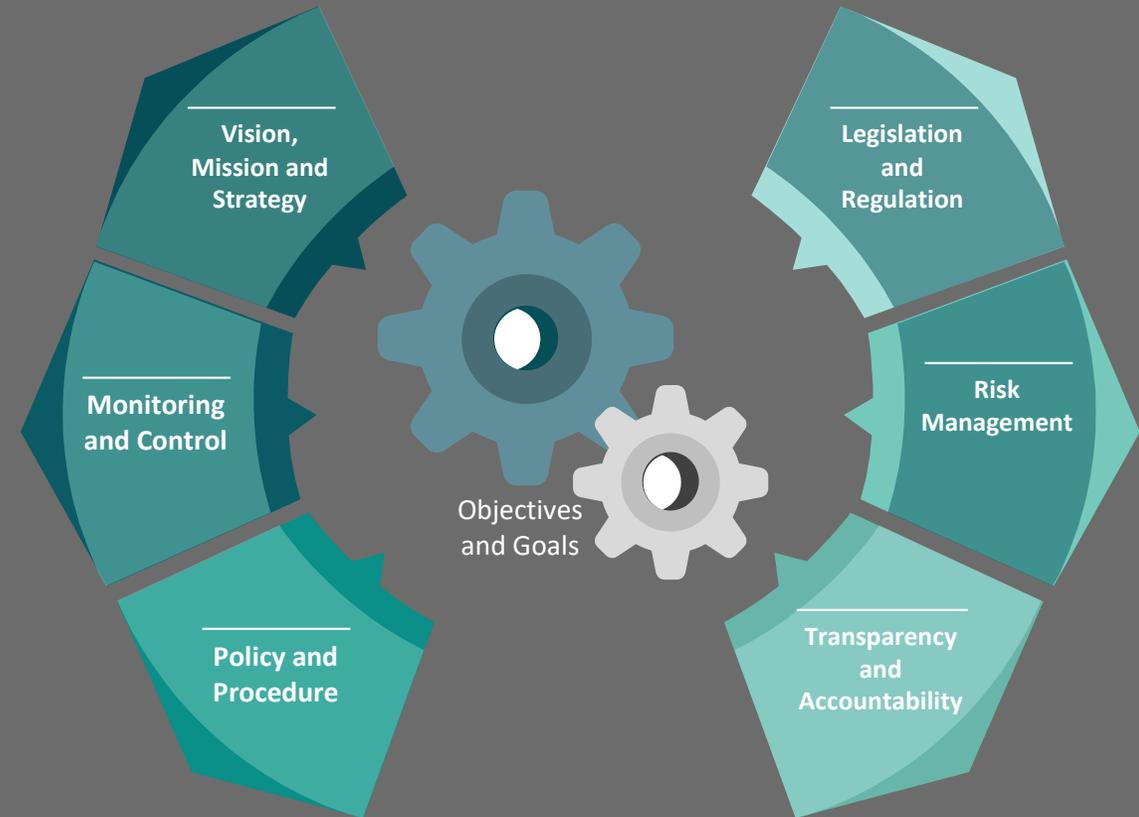
# CORPORATE REFORM

## Core Governance Services

Our team is able to support organisations through their governance landscape - Corporate, Procedural, Legislative and Regulatory through the development and/or review of vision, mission and strategy as well as enterprise risk, policy and procedural requirements.

Our leadership team has extensive experience working with and in, heavily regulated environments such as aviation, financial services, and utilities.

Appropriate levels of governance are essential for an organisation's long-term success, sustainability, and their ability to deliver effectively and maintain the trust of customers, shareholders and stakeholders.



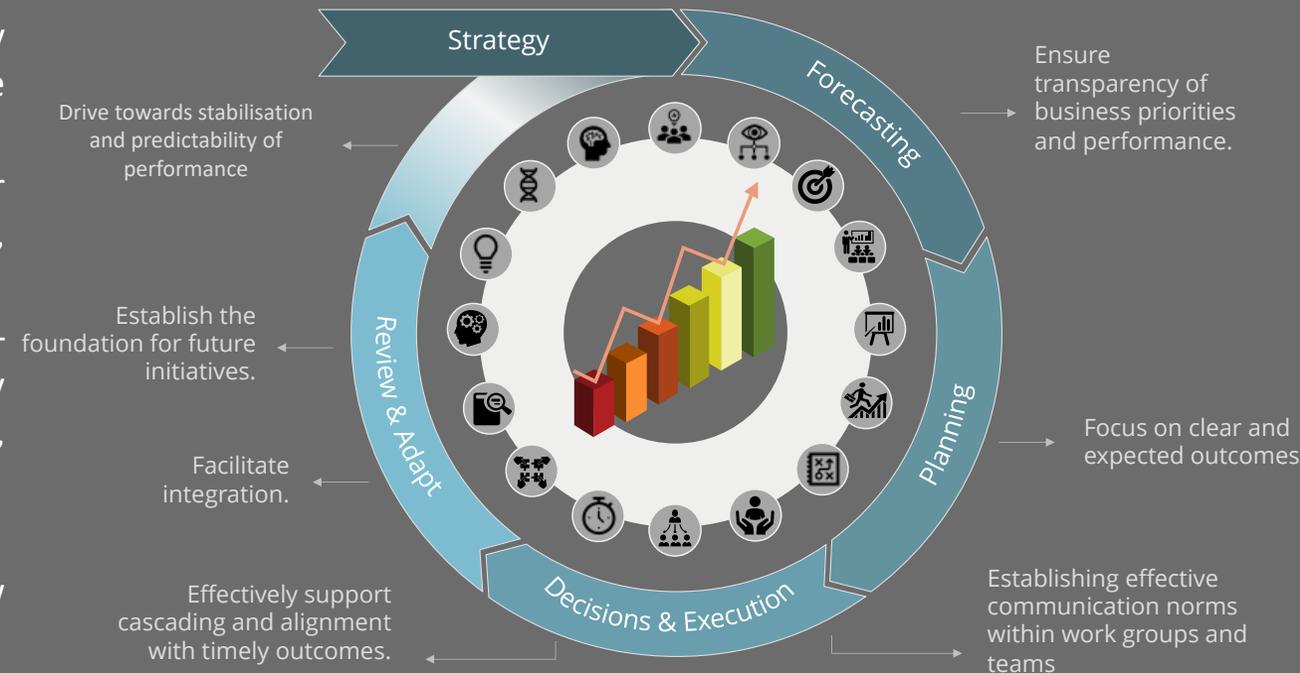
# CORPORATE REFORM

## Management Operating Systems

A Management Operating System (MOS) is a structured framework of tools, processes, meetings, and behaviours that align daily activities with strategic goals, ensuring consistent execution, performance measurement, and continuous improvement, delivering efficiently, reliably, and productively.

A MOS focuses on how work gets done through:

- **Structured Practices:** Standardised ways of working, underpinned by a continuous improvement ethos to complete tasks and manage workflows.
- **Communication & Alignment:** Ensuring everyone understands their role in the organisation, their connection to the customer, organisational and team goals and expectations
- **Meeting Cadences:** At the various levels of the organisation – Executive, Management, Teams and Frontline employees (Daily huddles, weekly reviews, shift handovers) for communication, commitment and feedback
- **Performance Measurement:** KRO and KPIs to monitor outcomes
- **Data & Tools:** Using data for decision-making and workflow automation.
- **People Development:** Coaching and mentoring to build competencies and skills



# CORPORATE REFORM

## Technology Interface & Enablement

- Blueprint assessment
- Voice of the business
- Business requirements
- Scope definition or re-design
- Case for change
- Program delivery oversight
- Data and analytics management
- Performance framework design
- Decision Support and business case inputs

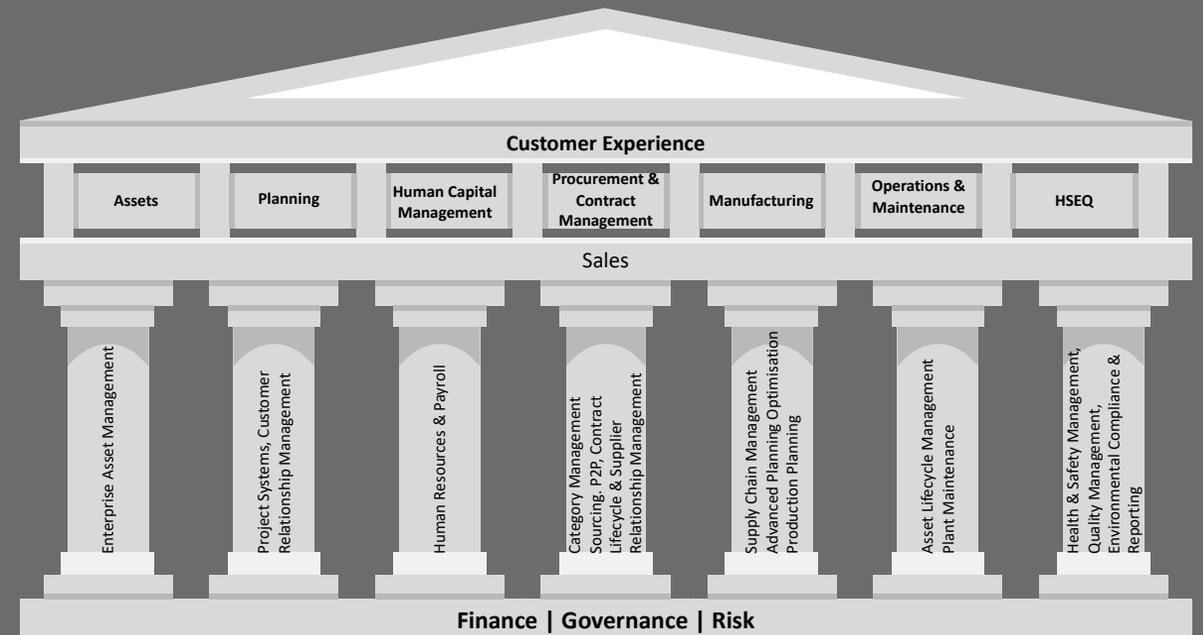


# CORPORATE REFORM

## Alignment of technology to the Value Chain

Creating alignment through the value chain through and integrated technology platform enables:

- Presentation of the organisation in an end-to-end perspective;
- Enables streamlined collaboration
- Improves the availability of information
- Increases visibility of, and connection to your strategy
- Provides the vehicle to harmonise process
- Provides the standardised data
- Improves planning and scheduling activities.
- Aids in embedding or improving sustainability;
- Improved management of contractor workforce and assets;
- Enables better management or minimisation of risk

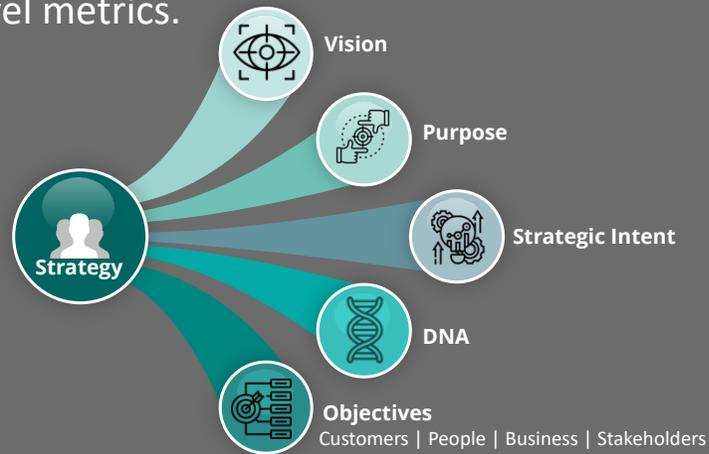


# CORPORATE REFORM

## Performance Framework Design

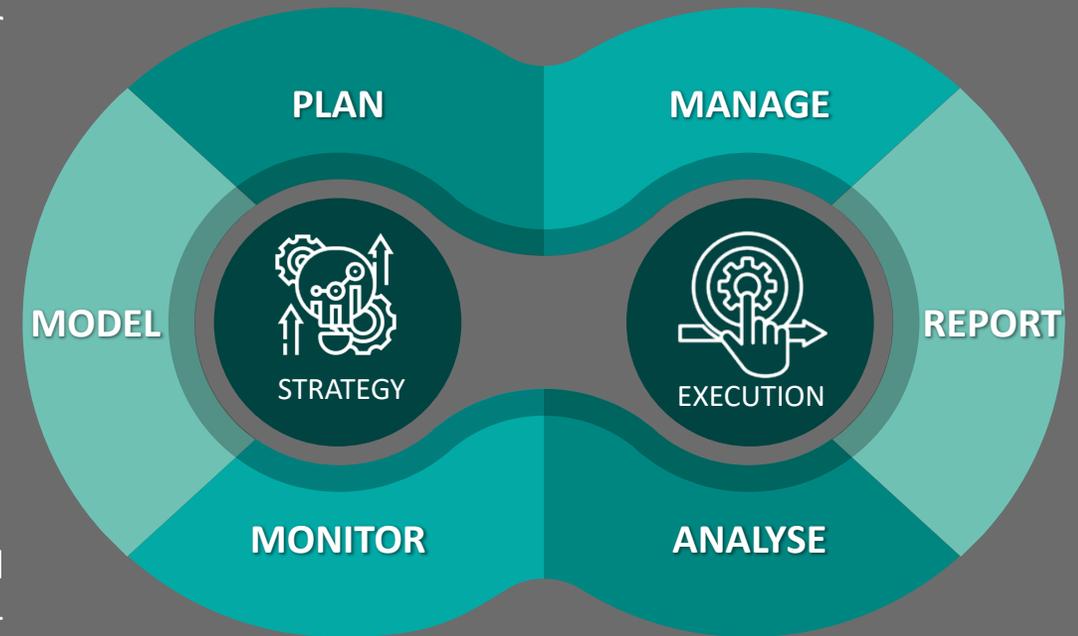
Any performance management framework begins with the measurement of the achievement of the strategic objectives or perspectives.

Key metrics must be defined against these objectives. What needs to be measured, how does it get measured and its significance against the other organisational level metrics.



For each key organisational functional area, objectives, measures and targets must be defined and linked to, and aligned with, the organisational-level (strategic) objectives.

These measures can be presented as key result areas, key metrics (top line performance) and key performance indicators (maturity and/or achievement of functional objectives).



# CORPORATE REFORM

Seeing what's real, not just reflections...



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